



FEBRUARY

SANTA ANA DISTRICT OFFICE

Serving Orange, Riverside, and San Bernardino Counties

EVENTS CALENDAR

5 Hutton Centre Drive, Santa Ana, CA 92707 714.550.7420
SBA District Website: www.sba.gov/ca/santa

This calendar has four sections: General Events, Government Contracting Events, International Trade Events and Other Federal & Local Government, Trade, and Small Business Organization Events

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, February 1, 2016 1:30 pm to 3:00 pm Pre-registration Recommended	Hiring People Who Live in the U.S. But Are Not U.S. Citizens FREE Orange County SCORE, www.score114.org . 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92812
Tuesday, February 2, 2016 9:00 am to 11:00 am Pre-registration Recommended	Internet Marketing Strategies FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Carolyn Owens Community Center, 2nd Floor, 13201 Central Avenue, Chino CA 91710

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, February 2, 2016 9:00 am to 12:00 Noon Pre-registration Recommended	Selling Techniques That Work \$35 if register online by 02/01, \$45 at the door Orange County SCORE, www.score114.org , 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday, February 2, 2016 2:30 pm to 5:00 pm Pre-registration REQUIRED	Small Business Jump-Start \$10 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Monday, February 2, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	The ABCs of Starting Your Own Business \$20 for non-Corona Residents, FREE to Corona Residents Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6 th Street, Suite 145, Corona, CA 92882
Tuesday, February 2, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Branding & Website Strategy For Your Organization \$35 if register online by 02/01, \$45 at the door Orange County SCORE, www.score114.org , 714.550.7369 Anaheim Gordon Hoyt Conference Center, 2nd Floor, Anaheim West Tower, 201 S. Anaheim Blvd., Anaheim, CA 92805
Wednesday, February 3, 2016 8:00 am to 10:00 am Pre-registration Recommended	Constant Contact Email Basics FREE Coachella Valley SCORE, www.scorecv.org , 760.773.6507 Indio Workforce Development Conference Center, 44-199 Monroe Street, Indio, CA 92201
Wednesday, February 3, 2016 9:00 am to 12:00 Noon Pre-registration Recommended	Advanced QuickBooks for Beginners FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Moreno Valley Conference Center , Alessandro Room A, 14075 Frederick Street, Moreno Valley Ca 92553

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 3, 2016 1:30 pm to 3:00 pm Pre-registration Recommended	Hiring People Who Live in the U.S. But Are Not U.S. Citizens FREE Orange County SCORE, www.score114.org , 714.550.7369 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, Mission Viejo, CA 92691
Wednesday, February 3, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Business Feasibility \$20 if register online by 02/02, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77-806 Flora Road, Suite A, Palm Desert, CA 92211
Wednesday, February 3, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Constant Contact Email Basics FREE Coachella Valley SCORE, www.scorecv.org , 760.773.6507 Coachella Valley Economic Partners, 3111 East Tahquitz Canyon Way, Palm Springs, CA 92262
Thursday, February 4, 2016 5:30 pm to 7:30 pm Pre-registration REQUIRED	CVWBC Connects: Networking Opportunity \$5 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Location to be determined
Thursday, February 4, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Constant Contact Email Basics FREE Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Friday, February 5, 2016 7:30 am to 10:30 am Pre-registration Recommended	Women In Business Breakfast Series – How to “Win the Pitch”: In order to be successful in business, as in life, you must be able to “Win the Pitch”, presented by Marketing Gurus and Authors Tom Patty and John Pietro \$35 if register online by 02/04; \$40 after and at the door, Valet Parking included Orange County SCORE, www.score114.org , 714.550.7369 The Center Club 650 Town Center Drive, Costa Mesa, CA 92626

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, February 8, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Supercharge Your Social Media & Five Best Practices in WordPress FREE , \$3 parking fee for four hours Orange County SCORE, www.score114.org , 714.550.7369 Chapman University, Beckman Hall #404, 1 University Drive, Orange, CA 92866
Tuesday, February 9, 2016 9:00 am to 11:00 am Pre-registration Recommended	Taxes For the Self Employed \$15 if register online by 02/08, \$25 at the door Inland Empire SCORE, www.iescore503.org , 951.652.4390 Redlands City Hall, 35 Cajon Street, Redlands, CA 92373
Tuesday, February 9, 2016 9:00 am to 12:00 Noon Pre-registration Recommended	Basics of Accounting – The Language of Business \$35 if register online by 02/08, \$45 at the door Orange County SCORE, www.score114.org , 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday, February 9, 2016 6:00 pm to 8:45 pm Pre-registration Recommended	A Legal Check-up To Keep Your Business Healthy FREE Orange County SCORE, www.score114.org , 714.550.7369 Rancho Santa Margarita, OC Public Library, 30902 La Promesa, Rancho Santa Margarita, CA 92688
Wednesday, February 10, 2016 8:00 am to 9:45 am Pre-registration Recommended	Fireside Chat Series – Facebook for Business FREE Coachella Valley Small Business Development Center, www.cvsmbusiness.com , 760.340.1575 University of California Riverside, Palm Desert Campus, 75080 Frank Sinatra Drive, Palm Desert, CA 92211
Wednesday, February 10, 2016 9:00 am to 11:00 am Pre-registration Recommended	Open for Business in Moreno Valley FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Moreno Valley Conference Center, Alessandro Room A, 14075 Frederick Street, Moreno Valley CA 92553

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 10, 2016 9:00 am to 11:00 am Pre-registration Recommended	QuickBooks for Beginners FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 New Day Church, 7155 Hamner Avenue, Eastvale, CA 92880
Wednesday, February 10, 2016 1:30 pm to 4:30 pm Pre-registration Recommended	The Secrets of Selling \$35 if register online by 02/09, \$45 at the door Orange County SCORE, www.score114.org . 714.550.7369 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, Mission Viejo, CA 92691
Wednesday, February 10, 2016 6:00 pm to 8:00 pm Pre-registration REQUIRED	The Business Playbook: Credit – The Key to Opening Financial Doors \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Inland Empire WBC, Riverside Office, 3780 Market Street, Riverside, CA 92501
Wednesday, February 10, 2016 6:00 pm to 8:30 pm Pre-registration Recommended	How to Plan & Run an Effective CrowdFunding Campaign – Raise Money & Get New Customers at the Same Time FREE Orange County SCORE, www.score114.org . 714.550.7369 Yorba Linda Public Library, 18181 Imperial Highway, Yorba Linda, CA 92886
Thursday, February 11, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Brain Boosters: Seven Ways to Help Your Brain Help Yourself \$20 if register online by 02/10, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Indio Workforce Development Center, 44-199 Monroe Street, Indio, CA 92201
Thursday, February 11, 2016 5:30 pm to 7:30 pm Pre-registration REQUIRED	TriTech SBDC CEO Storytelling Series: This month Peter Thorwarth regales us with stories of mystery shopping, building a large national company, successfully selling his business, and where his next journey has begun! FREE , Register at: https://ceothorwarth.eventbrite.com TriTech Small Business Development Center, www.tritechsbdc.org , 951.571.6480 For more information contact Brittany Cox, Brittany.Cox@rccd.edu Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 11, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Determining Your Unique Selling Proposition \$20 Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Thursday, February 11, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Develop a Winning Business Plan FREE Orange County SCORE, www.score114.org . 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Tuesday, February 16, 2016 7:30 am to 9:30 am Pre-registration Recommended	Business Growth and Management Breakfast Series: Presenters will cover Understanding Branding, Marketing and Advertising; Creating a Marketing Plan and Using SCORE as a Resource, presented by IEScore and Upland Chamber of Commerce \$20 for non-members, \$15 for UCC members, Register at www.uplandschamber.org Inland Empire SCORE, www.score503.org , 951.652.4390 Landacena Community Building, 1325 San Bernardino Road, Upland, CA 91786
Tuesday, February 16, 2016 9:00 am to 12:00 Noon Pre-registration Recommended	Demystifying Financial Statements \$35 if register online 02/15, \$45 at the door Orange County SCORE, www.score114.org . 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday, February 16, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Marketing Made Simple \$20 if register online by 02/15, \$25 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 Indio Work Force Development Center, 44-199 Monroe Street, Indio, CA 92201
Tuesday, February 16, 2016 5:30 pm to 8:30 pm Pre-registration Recommended	Money from Home! 10 EZ Steps to Starting a Home-Based Business FREE Orange County SCORE, www.score114.org . 714.550.7369 Westminster Branch OC Public Library, Community Room, 8180 13 th Street, Westminster, CA 92683

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, February 16, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Open for Business in Chino FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Carolyn Owens Community Center, 2nd Floor, 13201 Central Avenue, Chino CA 91710
Tuesday, February 16, 2016 6:30 pm to 8:30 pm Pre-registration Recommended	The ABCs of Starting Your Own Business FREE Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Ovitt Family Community Library, 215 East “C” Street, Ontario, CA 91764
Wednesday, February 17, 2016 8:00 am to 11:00 am Pre-registration REQUIRED	Annual Entrepreneur Lifetime Award and Legislative Breakfast: Featuring Congressman Raul Ruiz, State Senator Jeff Stone, State Assemblyman Eduardo Garcia, and John Benoit 4 th District Riverside Supervisor, presented by CVSCORE in collaboration with CVEP, and County of Riverside Economic Development Agency. \$90 per person, Register at: http://scorebreakfast.com/?utm_source=SCORE+event+010516&utm_campaign=Summit+Save+the+Date&utm_medium=email Coachella Valley SCORE, www.scorecv.org , 760.773.6507 Agua Caliente Casino Resort Spa, Cahuilla Ballroom, 32-250 Bob Hope Drive, Rancho Mirage, CA 92270
Wednesday, February 17, 2016 9:00 am to 11:30 am Pre-registration Recommended	Human Resources Basics, plus 2016 Labor Law Updates FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Riverside County Workforce Development Center, 1325 Spruce Street, Suite 110, Riverside, CA 92507
Wednesday, February 17, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Business Basics: Starting Out Right! \$20 if register online by 02/16, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77-806 Flora Road, Suite A, Palm Desert, CA 92211

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 17, 2016 6:00 pm to 8:00 pm Pre-registration REQUIRED	The Business Playbook: Are You Covered? Insurance Basics for Small Business \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Inland Empire WBC, Riverside Office, 3780 Market Street, Riverside, CA 92501
Thursday, February 18, 2016 9:00 am to 11:00 am Pre-registration Recommended	Get Your Business Online: Presented by the Inland Empire Small Business Development Center FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590
Thursday, February 18, 2016 9:00 am to 12:00 Noon Pre-registration REQUIRED	Start and Grow Your Online Business Today \$10 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Thursday, February 18, 2016 12:05 pm to 1:00 pm Pre-registration Recommended	Small Business Resources with the SBA Webinar: The Small Business Administration specializes in helping small businesses grow, access capital and do business better. Leveraging their vast resources and network of experts, the SBA Santa Ana District Office offers business tips and tools ranging from trademarks, computer security, SBA loan and finance programs, government contracting and more. Presented by the SBA Santa Ana District Office in cosponsorship with the Irvine Chamber of Commerce FREE , Register at: http://www.irvinecondev.com/webinars/ Contact David Hammers at 949.660.9112 ex. 125 or dhammers@irvinechamber.com Irvine Chamber of Commerce, 2485 McCabe Way, Suite 150, Irvine, CA 92614
Thursday, February 18, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Business Plan Toolbox \$15 if register online by 02/17, \$20 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77-806 Flora Road, Suite A, Palm Desert, CA 92211

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 18, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Finding the Time to Manage Your Business \$20 Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Thursday, February 18, 2016 6:00 pm to 8:45 pm Pre-registration Recommended	Secrets to Buying a Franchise FREE Orange County SCORE, www.score114.org . 714.550.7369 Newport Beach Public Library, Friends Room, 1000 Avocado Avenue, Newport Beach, CA 92660
Thursday, February 18, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Harness The Power of Mobile Marketing FREE Orange County SCORE, www.score114.org . 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Monday, February 22, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Writing a Winning Business Plan \$20 for non-Corona residents, FREE to Corona residents Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6 th Street, Suite 145, Corona, CA 92882
Monday, February 22, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Handling Disability Issues FREE Orange County SCORE, www.score114.org , 714.550.7369 Los Alamitos Branch - OC Public Library, 12700 Montecito, Seal Beach 90740
Tuesday, February 23, 2016 9:30 am to 11:30 am Pre-registration Recommended	Business Start Basics FREE Coachella Valley Small Business Development Center, www.cvsmbusiness.com , 760.340.1575 Esplanade Plaza Conference Room, 35325 Date Palm Drive, Cathedral City, CA 92234

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, February 23, 2016 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-Getting Started With Social Media \$15 if register online by 02/22, \$25 day of Inland Empire SCORE, www.iescore503.org , 951.652.4390 Web link will be given upon registration
Tuesday, February 23, 2016 1:30 pm to 3:30 pm Pre-registration REQUIRED	Straight Talk on Business and Franchise Ownership FREE Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Tuesday, February 23, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	All About Credit \$20 if register online by 02/22, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Work Force Development Center, 44-199 Monroe Street, Indio, CA 92201
Wednesday, February 24, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Grant Writing 101: Simplifying The Process! \$20 if register online by 02/23, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Indio Work Force Development Center, 44-199 Monroe Street, Indio, CA 92201
Thursday, February 25, 2016 9:00 am to 11:00 am Pre-registration Recommended	Business Plan 201-Winning Business Plan – Step 2 \$15 if register online by 02/23, \$25 at the door Inland Empire SCORE, www.iescore503.org , 951.652.4390 Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562
Thursday, February 25, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Elevator Pitch: Turn 30 Minutes into 30 Seconds \$20 if register online 02/24, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Indio Work Force Development Center, 44-199 Monroe Street, Indio, CA 92201

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 25, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	50+ Basic Steps to Business Start-up \$20 Coachella Valley SCORE, www.scorecv.org , 760.773.6507 CVSCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Thursday, February 25, 2016 6:00 pm to 8:30 pm Pre-registration REQUIRED	The Art & Science of Creating a Successful Business Plan \$25 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Friday, February 26, 2016 9:00 am to 11:00 am Pre-registration Recommended	Introduction to Basic QuickBooks-Beginner Level \$15 if register online by 02/25, \$25 at the door Inland Empire SCORE, www.iescore503.org , 951.652.4390 Corona Chamber of Commerce, 904 East 6 th Street, Corona, CA 92879
Saturday, February 27, 2016 10:00 am to 12:00 Noon Pre-registration Recommended	Business Basics: Starting Out Right! \$15 if register online by 02/26, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Monday, February 29, 2016 5:30 pm to 8:30 pm Saturday, March 5, 2016 10:00 am to 4:00 pm Pre-registration Recommended	Maximum Impact Boot Camp: Two-Part Series \$80 with online registration, \$90 at the door LAPTOP OR TABLET REQUIRED Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.-200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211

GOVERNMENT CONTRACTING

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 18, 2016 8:30 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. Register at: https://www.eventbrite.com/e/8a-hubzone-and-wosb-application-workshop-tickets-18798328306 SBA Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420 The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707
Thursday, February 18, 2016 10:15 am to 11:30 am Pre-registration REQUIRED	HUBZone, and WOSB Application Workshop – The SBA’s HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. The SBA’s WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. Register at: https://www.eventbrite.com/e/8a-hubzone-and-wosb-application-workshop-tickets-18798328306 SBA Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420 The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707
Thursday, February 18, 2016 9:00 am to 12:00 Noon Pre-registration Recommended	Certifications for Your Business & SBA 8(a) Application Workshop: SBA Santa Ana District Office will be presenting in collaboration with the Inland Empire Small Business Development Center and City of Rancho Cucamonga FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.5005 Rancho Cucamonga Chamber of Commerce, 9047 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730
Thursday, February 25, 2016 9:30 am to 11:00 am Pre-registration REQUIRED	8(a), HUBZone, and WOSB Informational Webinar 8(a) – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. HUBZone Program - The SBA’s HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. WOSB Program - The SBA’s WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. Register at: https://www.eventbrite.com/e/8a-hubzone-and-wosb-informational-webinar-tickets-18826329057SBA Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420

INTERNATIONAL TRADE

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Tuesdays, February 9, March 8, and April 12, 2016 7:30 am to 4:30 pm Pre-registration REQUIRED</p>	<p>EXPORTECH- An Export Acceleration System for Achieving Profitable Growth Series: Session One Export Strategy & Best Practices held February 9th, Session Two Mechanics of Exporting held March 8th, Session 3 Export Growth Plan Presentations held April 12th, presented by the US Commercial Service, CMTC in collaboration with the City of Murrieta FREE To register and for more information contact Elizabeth Glynn at eglynn@cmtc.com Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562</p>
<p>Wednesday, February 10, 2016 4:00 pm to 7:00 pm Pre-registration REQUIRED</p>	<p>Export Essentials for Businesses \$25 Orange County Small Business Development Center, www.ocsbdc.org, 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706</p>
<p>Thursday, February 11, 2016 1:00 pm to 4:30 pm Pre-registration REQUIRED</p>	<p>Export University Advanced Workshop Series – Session One Is Export for Me? FREE, Register at : https://events.r20.constantcontact.com/register/eventReg?oeidk=a07ebzqliiyc7675165&oseq=&c=821f1c40-387a-11e4-a809-d4ae52a2cb52&ch=8272e190-387a-11e4-a809-d4ae52a2cb52 Port of Los Angeles, http://www.latradeconnect.org/calendar/ For more information contact: Jean Coronel, jcoronel@portla.org, 310.732.8865 Export University, 6 Centerpoint Drive, Suite 225-226, La Palma, CA 90623 (Near Knott’s Berry Farm)</p>
<p>Thursday, February 25, 2016 1:00 pm to 4:30 pm Pre-registration REQUIRED</p>	<p>Export University Advanced Workshop Series – Session Two Finding & Entering New Export FREE, Register at : https://events.r20.constantcontact.com/register/eventReg?oeidk=a07ebzqliiyc7675165&oseq=&c=821f1c40-387a-11e4-a809-d4ae52a2cb52&ch=8272e190-387a-11e4-a809-d4ae52a2cb52 Port of Los Angeles, http://www.latradeconnect.org/calendar/ For more information contact: Jean Coronel, jcoronel@portla.org, 310.732.8865 Export University, 6 Centerpoint Drive, Suite 225-226, La Palma, CA 90623 (Near Knott’s Berry Farm)</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, March 17, 2016 1:00 pm to 4:30 pm Pre-registration REQUIRED	TRADEx – Trade Connect Event: Demonstrations on new innovations by top manufacturers and comments by a panel of export experts FREE , Register at: https://events.r20.constantcontact.com/register/eventReg?oeidk=a07ec0gevoae49bf2&oseq=&c=821f1c40-387a-11e4-a809-d4ae52a2cb52&ch=8272e190-387a-11e4-a809-d4ae52a2cb52 Port of Los Angeles, http://www.latradeconnect.org/calendar/ For more information contact: Jean Coronel, jcoronel@portla.org , 310.732.8865 Los Angeles Mission College, Campus Center Main, 13356 Eldridge Avenue, Sylmar, CA 91342

OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, February 3, 2016 9 am to 10:30 am Pre-registration REQUIRED	411 Business Resources: Positioning local businesses for economic growth – topics Financing Options, Employee Training Funds, and No Cost Services, panelists include representatives from San Bernardino County, California SBDC Inland Empire, SBA Santa Ana District Office, and Chaffey College Workforce Training Institute. The workshops series is a partnership between the City of Chino and the Chino Valley Chamber of Commerce. FREE , Register with Maggie Le, Ed Manager at ed@cityofchino.org , 909.334.3254 by January 27th Carolyn Owens Community Center, 2 nd Floor, 13201 Central Avenue, Chino, CA 91710
Wednesday, February 3, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Women’s Leadership Luncheon: How to Make Money with Your Mobile Phone \$30 for non-members if pay one week in advance, \$35 at the door \$20 for members if pay one week in advance, \$25 at the door Corona Chamber of Commerce, www.mychamber.org , 951.737.-3350 For more information contact Dena, dena@mychamber.org The Sizzler, 1461 Rimpau Avenue, Corona, CA 92879

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursdays, February 4, 11, 18 and February 25, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Corona Networking Solutions - A different guest speaker will preside over each event, giving time for elevator speeches and networking opportunities \$30 for non-members, \$15 for members if pre-pay or \$20 at the door Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 For more information contact Ligiam, Ligiam@mychamber.org Twisted Gourmet, 490 Hidden Valley Parkway, Suite 103, Corona, CA 92879
Thursday, February 4, 11, 18 and February 25, 2016 12:05 pm to 1:00 pm Pre-registration Recommended	Irvine Builds Businesses Live Webinars – Best Practices for Small Business: Chamber offers business owners and managers webinar FREE , Register at: http://www.irvinecondev.com/webinars/ Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com , 949.660.9112 Contact David Hammers at 949.660.9112 ex. 125 or dhammers@irvinechamber.com Irvine Chamber of Commerce, 2485 McCabe Way, Suite 150, Irvine, CA 92614
Tuesday, February 9, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Emerging Professionals Networking Opportunity: Building business relationships, learning from the area's top executives \$20 for non-members, FREE for members Irvine Chamber of Commerce, http://dev.irvinechamber.com/events , 949.660.9112 For more information contact Jessica Welch, execasst@irvinechamber.com , 949.660.9112 x 115 Twenty Eight Restaurant, 19530 Jamboree Road, Irvine, CA 92612
Wednesday, February 10, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Networking Opportunity Luncheon – Meet second Wednesday of the month \$35 for non-members, \$25 for members Irvine Chamber of Commerce, http://dev.irvinechamber.com/events , 949.660.9112 For more information contact Jessica Welch, execasst@irvinechamber.com , 949.660.9112 x 115 The Winery Restaurant, 772 Spectrum Center Drive, Irvine, CA 92618

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, February 10, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED</p>	<p>Pitch Practice Lunch – Networking lunch for tech startup and entrepreneurs with a Pitch at 12:00 Noon FREE, Register at: http://tve2pitchpracticejan16.eventbrite.com Temecula Valley Entrepreneur’s Exchange, http://temeculaevents.org, 951.506.5180 For more information contact Cheryl Kitserow at cheryl.kitserow@tve2.org Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>
<p>Thursday, February 11, 2016 8:00 am to 10:00 am Pre-registration REQUIRED</p>	<p>Basic Sales & Use Tax/Tax Return Preparation Workshop: Presented by the Board of Equalization FREE Register at: http://www.boe.ca.gov/sutax/sbf.htm Yucaipa Community Center, 34900 Oak Glen Road, Yucaipa, CA 92399</p>
<p>Friday, February 12, 2016 9:00 am to 11:00 am Pre-registration REQUIRED</p>	<p>Temecula Valley Chamber Professional Development Series - Fiscal Fitness \$20 to non-members, FREE for members To register contact Brooke Nunn, brooke@temecula.org Temecula Valley Chamber of Commerce at 951.676.5090 Temecula Valley Entrepreneur’s Exchange, http://temeculaevents.org, 951.506.5180 TV Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>
<p>Thursday, February 18, 2016 6:30 pm to 8:30 pm Pre-registration REQUIRED</p>	<p>Laguna Beach is Open For Business FREE City of Laguna Beach, www.lagunabeachcity.net, 949.497.0320 For more information contact Ann Larson at alarson@lagunabeachcity.net Laguna Beach Community & Susi Q Senior Center, 380 Third Street, Laguna Beach, CA 92651</p>
<p>Tuesday, February 23, 2016 9:30 am to 11:00 am Pre-registration REQUIRED</p>	<p>Board of Equalization Workshop – Restaurants, Drive-Ins, Food Trucks, Food Vendors: Become educated about what foods are taxable and non-taxable, the “80/80 Rule”, and Combo Meals and more... FREE, Register at: http://www.boe.ca.gov/sutax/sbf.htm Temecula Valley Entrepreneur’s Exchange, http://temeculaevents.org, 951.506.5180 TV Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, February 25, 2016 12:30 pm to 4:00 pm Pre-registration Recommended	Federal/State Reporting & Depositing Requirements Seminar: Presented by the Economic Development Department FREE , Register at: www.edd.ca.gov , 888.745.3886 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, Mission Viejo, CA 92691
Friday, February 26, 2016 9:00 am to 11:00 am Pre-registration REQUIRED	Temecula Valley Chamber Professional Development - Fiscal Fitness \$20 to non-members, FREE for members To register contact Brooke Nunn, brooke@temecula.org Temecula Valley Chamber of Commerce at 951.676.5090 Temecula Valley Entrepreneur's Exchange, http://temeculaevents.org , 951.506.5180 TV Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business”- Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

ORANGE COUNTY: 714-550-7369; 5 Hutton Centre Drive, Suite 900, Santa Ana 92707 – www.score114.org

SCORE Women’s Business Site: www.score.org/women

SCORE Women’s Business Blog: <http://womensblog.score.org>

COACHELLA VALLEY: 760-773-6507; 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org

RIVERSIDE COUNTY: 951-652-4390; 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org

SAN BERNARDINO COUNTY: Call your local Chamber of Commerce or www.iescore503.org or www.score114.org

Small Business Development Centers (SBDC) – Provide training, consulting and technical assistance in all aspects of small business management. For further information contact the SBDC in your area.

INLAND EMPIRE:

Outreach Center 909-983-5005; 603 North Euclid, Ontario 91762 – www.iesmallbusiness.com

Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com

COACHELLA VALLEY: 760-340-1575; 311 East Tahquitz Canyon Way, Palm Desert 92262 – www.cvsmallbusiness.com

HIGH DESERT: 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – www.iesmallbusiness.com

ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana 92706 – www.ocsbdc.com

O. C. HISPANIC CHAMBER 714-953-4289; 2130 East 4th Street, Suite 160, Santa Ana, 92705 – www.ochcc.com

LAUNCHPAD (OCTANE) 949-330-6565; 65 Enterprise, Aliso Viejo 92656 – www.octaneoc.org

TRITECH (TECHNOLOGY): 949-734-5635; “The Cove” at UCI, 5141 California Avenue, Suite 200, Irvine 92617

HiTech/HiGrowth Only 951-571-6480; 1650 Spruce Street, Suite 500, Riverside 92507 – www.tritechsbdc.com

Satellite Office: 152 East Sixth Street, Corona 92879 - www.tritechsbdc.com

(Call Riverside office to schedule appointments)

Women’s Business Center (WBC) - Provide business counseling, workshops and mentoring events for start-up and existing women-owned business.

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert 92211 – www.cvwbc.org

INLAND EMPIRE: 909-890-1242; 3780 Market Street, Riverside 92501 – www.iewbc.org

Second Location: 909-890-1242; 600 North Arrowhead Avenue, Suite 200, San Bernardino 92401 - www.iewbc.org

SBA Partners and Small Business Resources continued:

California Centers for International Trade Development (CITD) - Provide counseling, financing, and market information for new to export and ready to export companies.

ORANGE COUNTY: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana 92706 – www.OrangeCountycitd.com

RIVERSIDE COUNTY: 951-571-6443; 14745 Riverside Drive, Riverside 92518 – www.citd.org

Procurement Assistance Center (RCCD) – Provides a variety of government contracting services to business, 951-571-6442; 152 Sixth Street, Corona, 92879 - <http://rccdpac.com/>

U.S. Commercial Service – Provide counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

- SBA’s Official Website:** www.sba.gov – General information on SBA programs and services with links to local and outside resources.
- Santa Ana District Office’s Official website:** www.sba.gov/ca/santa
- National SCORE Website:** www.score.org – Information on the SCORE organization and access to online counseling
- National SCORE Hispanic Website:** www.score.org/hispanic.html - Information on the SCORE organization and access to online counseling in Spanish
- Santa Ana District Small Business Resource Guide:** www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources

SBA’s programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for person with disabilities will be made, if requested at least two weeks in advance. Contact the U.S. Small Business Administration, Santa Ana District Office at 714-550-7420.